

Communication: To Express Thoughts, Feelings, and Information Easily and Effectively

To Whom It May Concern:

When was the last time you found surprising items about your client's loan and closing costs as they were signing documents?

Every one of us has experienced a breakdown in communication at some point in a transaction. When you stop and think about it, communication is at the heart of the entire real estate transaction.

Excellent communication between the loan officer and realtor allows you to write a contract that best serves your clients needs. It allows you to work as a team. It keeps you and your client at ease, and it also serves as a pathway for future transactions. Your clients will brag to their friends about how smooth their home purchase went.

I would like to introduce you to Cody Hayes, with State Mortgage. As someone who has worked with Cody, I have had the experience of dealing with someone who is an effective communicator. Cody also has an extraordinary ability to communicate and interact with people of all walks of life.

I have had the pleasure of working with Cody and highly recommend that you contact him to experience a transaction defined by communication.

Sincerely,

Jennifer M. Fuller



301 E Bethany Home Rd
Suite C-187
Phoenix AZ 85012
602-570-9409